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Continued demand for over-50's living on the Sunshine Coast drives new Halcyon release

Link to images

Stockland Halcyon Coves, a land lease community designed for over-50s on the Sunshine Coast, has seen strong demand since its launch, with the first release of 35 homes nearing sell-out.

Halcyon Coves is located in the award-winning Stockland Aura masterplanned community and is the second land lease community in Aura, following the success of Halcyon Nirimba.

The second release of 25 homes at Halcyon Coves launched last Wednesday, 25 September.

Stockland Project Director, Andrew Astorquia attributes the strong demand to the combination of a high-quality homes and the exceptional lifestyle that the Sunshine Coast offers.

"The Sunshine Coast, along with the broader South East Queensland region, continues to see strong demand for homes from over-50s, with settlements doubling year-on-year in the last financial year. The success of the foundation release at Halcyon Coves reflects this demand," Mr Astorquia said.

"While local buyers from the Sunshine Coast and Brisbane continue to show solid interest, we're also seeing increased enquiry levels from interstate buyers – particularly from New South Wales and Victoria – who are attracted to the Sunshine Coast's lifestyle for their retirement years."

Interstate buyers made a notable impact making up 12 per cent of all Stockland Halcyon Coves' enquiries.

Interstate buyers Anne and Peter O'Dwyer from Batemans Bay in New South Wales are eagerly anticipating their move to the Sunshine State, with their new home at Halcyon Coves expected to be ready mid-next year.

"After spending the last 15 years holidaying on the Sunshine Coast, we fell in love with the Maroochydore and Caloundra areas," Ms O'Dwyer said.

"Peter was initially reluctant to move, as we have spent most of our lives in Canberra and Bateman's Bay. But, during a visit to Moreton Bay, we stumbled upon Halcyon Coves, took a tour, and were immediately impressed by the friendly staff and high-quality homes. To my surprise, Peter put a hold on a home right there and then!



"Halcyon Coves ticked all the boxes for us. It's everything we dreamed of and more, with easy access to all our favourite places on the Sunshine Coast. Halcyon Coves offers not just a dream home but a dream lifestyle, and a welcoming community that makes newcomers like us feel right at home."

It joins other notable Stockland communities like Halcyon Parks at Caloundra, Halcyon Landing and Halcyon Lakeside at Bli Bli, and B by Halcyon at Buderim – which was recently recognised as Australia's 'Best in Seniors Living,' at the Urban Development Institute of Australia (UDIA) National Awards for Excellence.

Under Stockland Halcyon's land lease model, homeowners get the benefit of conventional ownership while benefiting from no exit fees, allowing them to retain capital gains when selling their property. The land lease model, offers buyers the chance to downsize in a brand-new, low maintenance home, avoiding costs such as stamp duty, rates, and capital gains tax.

Halcyon Coves' newly opened sales office is located at the corner of Aura Boulevard and Central Avenue and is open Monday to Friday, offering one-to-one appointments with the sales team. Upon completion, the community will span 20 hectares and include 431 architecturally designed homes.

For more information about Stockland Halcyon Coves, visit: https://www.stockland.com.au/halcyon-communities/qld/halcyon-coves

Media enquiries

Fresh PR & Marketing

Maya Gurry
Director
maya@freshprm.com.au
+61 410 109 102

Stockland

Samantha Wong Media Relations Manager Samantha.Wong@stockland.com.au +61 427 850 691

Stockland (ASX:SGP)

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